SOMPAL SINGH

Mobile: +91-9837316610

E-Mail: sonuchoudhery@gmail.com

Seeking assignments in Sales & Marketing with a reputed organization, preferably in the Banking industry.

**Profile Snapshot**

* Expertise in providing advisory services to clients in Investment Solutions.
* Adept in conceptualizing & executing strategies to drive business growth & achieve desired target as well as monitor competitor activities to retain market share.
* Maintaining long-term customer relationships through the provision of high quality service.
* In- depth understanding of Management Field specially Sales & Marketing.
* Exceptionally well organized with a track record that demonstrates self-motivation, creativity & initiative to achieve personal & corporate goals.

**Work Experience**

Working in YES BANK LTD as Client Relationship Partner from June 2014 to till now

* Opening of Saving Accounts /Current Accounts.
* Responsible for Activation of accounts opened.
* Responsible for Checking / verifying customer profile/background before opening account.
* Responsible for cross selling of various products to existing customer.
* Responsible for selling third party products to existing customer

Worked with HDFC BANK LTD as Branch Sales Officer from Apr 2012 to June 2014

* Opening of Saving Accounts /Current Accounts.
* Responsible for Activation of accounts opened.
* Responsible for Checking / verifying customer profile/background before opening account.
* Responsible for cross selling of various products to existing customer.
* Responsible for selling third party products to existing customer as well as non customers.

**Professional Qualification**

* MBA(Marketing) from IFTM Moradabad in 2010.

**Academic Qualification**

* B.Sc. from MJPR University, Bareilly in 2007.
* Intermediate from JIC(UP Board), Mundakhera in 2004.
* High School from JIC(UP Board), Mundakhera in 2002.

**Area Of Interest**

Sales & Marketing

**Other Qualification**

Basic knowledge of computers and internet.

**Personal Details:-**

Date of Birth : 24th July 1987

Language Known : English & Hindi

Permanent Address : Village – Baldana Hira Singh, Post- Peepli Kalan, District Amroha -244236, UP

Present Address : H.No.95 A, Near Albert School, Katoratal, Kashipur, Uttarakhand-244713

**Date : SOMPAL SINGH**